

Price List

Software Products
Consulting Services
Sales Policies

User Based Licensing

Dynamic Concepts licenses its software based on the total number of users (people, events and computers) able to cause a session of its software to operate either briefly, or for an extended period of time.

Concurrent Users are a group of people who share the use of a License. When The Software is deployed for use by your employees, those directly interacting with sessions of The Software using a terminal, or PC running a terminal emulator, are authorized and counted as concurrent users. If your license is authorized for 16-users, up to 16 employees may simultaneously launch and interact with sessions of The Software on a first-come, first-served basis. Multiple sessions, launched by a single user, count separately.

Whenever The Software is deployed on a timesharing or ASP server (for use by multiple entities); and for all sessions of The Software launched by any other than an authorized concurrent user, all such users must be licensed discretely. If 50 such users are able to cause sessions of The Software to launch, including requests from other computers or applications (i.e. web pages, odbc. cgi), socket connections, telnet, ssh, etc., then the license must be authorized for at least 50-users - even if all 50-users are never running simultaneously.

Phantom Ports, 'cron' jobs and other background sessions should always be counted as discrete users.

You may not circumvent the licensing requirements, just because the software may not enforce all possible uses.

For example, you may not deploy a small user license to service a larger user base by polling requests from multiple users, systems, or other applications.

You may also not use a small concurrent user license to handle short-lived sessions from many discrete users (i.e. web or ODBC) based on how many sessions will likely be active simultaneously.

Pricing Models

You Purchase a License by paying the initial license fee, followed by a 10% annual renewal, when you install The Software on a server you own or lease. The authorized number of users must equal, or exceed the total number of concurrent users, plus the number of discrete users who may cause sessions of The Software to launch.

You must obtain a Monthly Subscription License, priced at 6% of the price of a purchased license per month, whenever The Software is installed on a server shared by different entities, or when used in conjunction with applications or servers provided on a rental, time-share, ASP or subscription basis. The authorized number of users must equal, or exceed the total number of discrete users who may cause sessions of The Software to launch. For example, if (3) 8-user customers share a single server, you must license 24-users of Dynamic Software, regardless of whether all users will operate simultaneously.

Discontinued licenses may be retired by notifying Dynamic. Failure to pay the monthly or annual subscription may result in the termination of the license.

Internet/Modem/Web Access

If your server provides application services (directly or indirectly) through dial-up, lease line, web or Internet, you must acquire the appropriate number of discrete users or an unlimited dynamicXport license.

Upgrades & New Servers

When you upgrade or replace your server, OS, upgrade Dynamic Software or increase the number of users, your license must be at the most recent Dynamic release - even if you plan to continue using an older version.

Licensing

Licenses are generally not transferable from one customer to another, unless the transfer is a result of a sale, name change or transfer of the licensee's business. As a part of such transfer, the system and applications must be transferred with the license.

Installations are identified and licensed by a unique license number and a Software Selection Number (SSN). License numbers are generated during installation. The SSN enables the products and the number of users for that installation.

Product specific terms, conditions and warranties are specified in the SSN License Agreement.

Subscription Based Licenses

All newly purchased licenses (as well as transfers to a new platform) require the payment of an initial license fee, followed by an annual subscription for the life of use of the license.

A one-year subscription is included in the price of a new license and renewals are priced at 10% of the current list price for the products licensed.

The subscription includes Software Assurance, which entitles you to technical support, product updates, replacements, licenses for backup servers and CPU or Operating System transfers to newer technology at no charge.

Should you need to increase the number of users, you only pay the difference in price between the user levels.

Monthly Subscription licenses include Software Assurance.

All services are supplied to a licensed customer through the original Reseller/installer of Dynamic's products.

Adding Software Assurance

Existing (non-subscription) licenses may add Software Assurance by purchasing an upgrade to the most recent release and paying the 10% subscription for the first year.

If the license is already at the most recent Dynamic product revision, the cost for the first year subscription is 20% of the cost of the license.

Upgrades for Licenses With Software Assurance

Increasing Users: Pay only the difference between license fee levels.

Upgrade CPU, OS, Dynamic product revision or reallocate users between servers or products (UniBasic, dL4, dynamicXport - or IQ and ODBC): No charge

Replacement License: No Charge

Platform Transfers: No Charge, however the license becomes a subscription and annual renewals are required for the life of use.

Upgrades for Licenses Without Software Assurance

No upgrades or replacements are available for licenses not at the current release of Dynamic Software. To obtain a replacement, transfer to a new server (same OS) or make changes to your license, you must purchase an upgrade to the current release.

Upgrade Dynamic Software: 25% or 50% of the price of a new license, depending on whether the license is one, or more, major revisions behind. Upgrade fee is capped at 25%, if additional users are purchased with the upgrade.

Increasing Users: Purchase the number of additional users desired.

Upgrade same-type CPU/OS or OS Revision: Upgrade to the latest release and purchase a Replacement.

Platform Transfer: Not available. Purchase a new license.

Replacement License: Available for licenses at the current release for \$95.

Sales Channels

Dynamic licenses its products directly and through authorized distributors to developers and qualified resellers. Licenses purchased for resale to a third-party, whether purchased from Dynamic or an authorized distributor, require a reseller to enter into and maintain a current Dynamic Reseller Licensing Agreement.

Payment Terms

All prices are in U.S. dollars. Dynamic's payment terms are prepaid or C.O.D., unless special arrangements are made in advance. Dynamic accepts American Express, MasterCard and Visa.

Export Requirements

Dynamic Concepts, Inc. products contain encryption technology and are subject to export regulations under United States law. For more information, please visit www.dynamic.com/legal

Media & Documentation

Customers may use Dynamic's download distribution system, ftp.dynamic.com, to obtain media and documentation at no charge.

Unix/Win32

Dynamic supports its Development Languages on the following platforms:

- Ⓞ Apple OSX
- Ⓞ Compaq Tru64 Unix
- Ⓞ Hewlett Packard HP/UX
- Ⓞ IBM AIX
- Ⓞ RedHat Linux
- Ⓞ SCO Open Server/Unixware
- Ⓞ Sun Solaris
- Ⓞ Win32: NT, 200x,XP

User Licensing Options

The table on the following page defines the user levels, license fees, upgrade fees and annual subscription. Upgrades for (2) or more major revisions are priced at 50% of a new license and a (1) revision upgrade is priced at 25%. The 25% upgrade always applies whenever additional users are added to the license at the time of upgrade.

When an installation requires the deployment of a Monthly Rental License, the monthly fee is 6% of the price of a new license and includes the subscription and Software Assurance.

When configuring multiple products on the same license, the product licensed for the largest number of users defines the **base users** for the license.

Additional languages, or optional components, may be added as long as the number of users matches one of the entries in the table, and is proportionate to the base number of users in one of the following quantities: equal, 1/2, or 1/4.

dynamicXport may also be licensed for unlimited users, or a multiple of 2x, 4x, or 8x the base number of users.

For example, on a 32-user UniBasic license, you may add 32, 16 or 8 users of any other language or optional component, e.g. (16) dL4 users, (32) dynamicXport users, (16) IQ users, (8) ODBC users.

When upgrading the base number of users, the number of users for secondary products will automatically upgrade to retain the same proportion.

If secondary products do not require additional users, they may be downgraded - provided the number of users matches one of the entries in the price table, and is proportionate (equal, 1/2 or 1/4) to the base number of users.

ODBC and IQ Options

ODBC and IQ are optional components which may be added to a license. New and upgraded licenses are entitled to ODBC server users equal to (1/8) the base number of users, at no charge. Additional users may be purchased by paying the difference between the number of free users and desired user level.

ODBC is restricted to internal users. External use of ODBC (web, ASP, .NET, etc.) must be enabled separately and is included with dynamicXport.

DynamicXport Licenses

dynamicXport includes the middle-ware application and administration, ODBC Server and dL4 or UniBasic users, html and libraries to web-enable your business applications.

Xport Development **\$7,500**

You purchase this base license for each server on which you will actively develop web-enabled applications.

Xport Runtime Licensing

A Runtime License is required for each application server delivering or processing real-time data from the web. You may either purchase a specific number of discrete users, or acquire an unlimited runtime license.

Unlimited Runtime **\$29,500.**

Capped price for large installations and those unable to quantify a discrete number of users or logins accessing the application server. This license includes unlimited-users for a single application server.

An unlimited number of logins, as well as multiple sessions using the same login are supported with this license.

Options

Application Encryption Module, \$900
UniBasic Developer License, \$3,250
Complete IQ Manual Set, \$85
IQ User Guides, \$30 each
Other Documentation available online

Development Languages - UniBasic, dL4, dynamicXport

PRICE LIST QUICK REFERENCE

Development Languages

Optional Components

UniBasic / dL4 / dynamicXport

IQ Report Generator / ODBC Server

Number of Users	New License	Upgrade Licenses 2+Revs	Licenses 1 Rev	Annual Renewal		New License	Upgrade Licenses 2+Revs	Licenses 1 Rev	Annual Renewal
*1	425	212	106	43		200	100	50	20
2	800	400	200	80		400	200	100	40
*3	1,200	600	300	120		600	300	150	60
4	1,425	712	356	143		700	350	175	70
6	1,950	975	487	195		975	487	243	98
8	2,625	1,312	656	263		1,300	650	325	130
12	3,475	1,737	868	348		1,725	862	431	173
16	4,175	2,087	1,043	418		2,075	1,037	518	208
24	5,775	2,887	1,443	578		2,875	1,437	718	288
32	6,975	3,487	1,743	698		3,475	1,737	868	348
48	9,425	4,712	2,356	943		4,700	2,350	1,175	470
64	11,300	5,650	2,825	1,130		5,650	2,825	1,412	565
96	14,925	7,462	3,731	1,493		7,450	3,725	1,862	745
128	17,525	8,762	4,381	1,753		8,750	4,375	2,187	875
192	23,150	11,575	5,787	2,315		11,575	5,787	2,893	1,158
256	29,325	14,662	7,331	2,933		14,650	7,325	3,662	1,465
384	41,775	20,887	10,443	4,178		20,875	10,437	5,218	2,088
512	52,950	26,475	13,237	5,295		26,475	13,237	6,618	2,648
768	75,425	37,712	18,856	7,543		37,700	18,850	9,425	3,770
1,024	95,575	47,787	23,893	9,558		47,775	23,887	11,943	4,778
1,536	133,650	66,825	33,413	13,365		-	-	-	-
2,048	156,375	78,188	39,094	15,638		-	-	-	-

* User levels 1 & 3 for secondary products only. New & Upgraded licenses may add (1/8) ODBC at no charge; SA fees apply. Generally, # users for secondary products must be equal, 1/2 or 1/4 of the primary language.

Annual renewal includes SA, priced at 10% of the license fees of products enabled, except UB/dL4 charged only once. Max charge for xport unlim is \$2,950 & when dL4/UB is less than 256 users, xport unlim is the cost again of the dL4/UB renewal.

Upgrades: 2+ Major Revisions priced at 50% of a new license; 1 Revision priced at 25% of a new License. Capped at 25% when additional users are purchased.

Consulting Services

Our staff of software, creative and network engineers are available to assist in the development and deployment of a wide range of applications and solutions based upon our software.

Projects may be done on an hourly basis, or a fixed quote, based upon the scope of the work and customer requirements.

HTML Programming \$115.

Create, design, and layout custom web pages, including graphics design.

Basic Engineering \$115.

Equipment installation, racking, tape and backup management.

DataBase/ProStores \$150.

Specialized web or database programming in Perl, MySQL, PHP and ProStores customization.

Applic. Programming \$175.

Business Application programming in specialized languages, including dL4, UniBasic, dynamicXport.

Systems Engineering \$175.

Systems Engineering includes troubleshooting, support, repair, maintenance and upgrades of hardware, network or Operating System components.

Miscellaneous Services

Relicensing Fee \$95.

For current (UniBasic 8, dL4 v.6) licenses not covered under Software Assurance for reasons including CPU change, disk drive change, reinstallation of O/S or disaster recovery.

Training On-Site \$1,200.

On-site, per day, not inclusive of any travel expenses, for a customized session on any licensed software product.

Training At Dynamic \$895.

Per person for a typical three day session at Dynamic's facility in California, on any licensed software products inclusive of training materials and product documentation.

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